

MBE/EDGE ANNUAL REPORT AND SCORECARD

OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES
EQUAL OPPORTUNITY DIVISION
MELINDA CARTER, DEPUTY DIRECTOR
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MBE/EDGE ANNUAL REPORT AND SCORECARD

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MBE/EDGE ANNUAL REPORT AND SCORECARD

EXECUTIVE SUMMARY

- INCREASED DOLLARS SPENT BY CABINET AGENCIES WITH MBE/EDGE FIRMS BY OVER \$94,000,000 SINCE FY 2008.
- THE PERCENTAGE OF EXPENDITURES WITH MBE/EDGE FIRMS BY CABINET AGENCIES INCREASED FROM 2.53 PERCENT TO 4.11 PERCENT.
- NON-CABINET AGENCIES SPENT OVER \$19,000,000 MORE WITH MBE/EDGE FIRMS IN FY 2009 AS COMPARED TO FY 2008.
- THE PERCENTAGE OF EXPENDITURES WITH EDGE FIRMS BY NON-CABINET AGENCIES INCREASED FROM 1.32 PERCENT TO 14.06 PERCENT
- INCREASED CERTIFIED NUMBER OF MBE/EDGE BUSINESSES:

	FY 2008	FY 2009
EDGE	1,331	1,840
MBE	771	1,089

- IMPLEMENTATION OF AGENCY INCLUSION PLANS WHICH INCLUDES AN IDENTIFICATION OF EACH AGENCY'S OUTREACH EFFORTS, THEIR PROJECTION PLANS AND THE POSTING OF EACH PLAN ON THE EOD WEBSITE.
- CREATION OF OHIO MINORITY BUSINESS ADVISORY COUNCIL.

COMPARATIVE ANALYSIS

Below is a comparative analysis of MBE/EDGE expenditures from FY 2008 and FY 2009 (see charts one through four).

	FY2008		MBE FY2009		Difference		FY2008		EDGE FY2009		Difference	
	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%
Cabinet Level												
Board of Regents	\$75,995	2.59%	\$149,240	4.77%	\$73,245	2.18%	\$72,059	0.70%	\$24,886	0.34%	-\$47,173	-0.36%
Bureau of Workers' Compensation	\$283,221	0.48%	\$533,321	1.21%	\$250,100	0.73%	\$217,830	0.37%	\$51,879	0.12%	-\$165,951	-0.25%
Department of Administrative Services	\$741,083	1.31%	\$2,536,731	5.31%	\$1,795,648	4.00%	\$1,984,856	2.94%	\$3,168,192	6.72%	\$1,183,336	3.78%
Department of Aging	\$269	0.01%	\$10,300	0.75%	\$10,001	0.74%	\$6,460	0.18%	\$10,431	0.46%	\$3,971	0.28%
Department of Agriculture	\$40,518	0.56%	\$149,127	2.63%	\$108,609	2.07%	\$419,162	4.58%	\$465,710	3.57%	\$46,548	-1.01%
Department of Alcohol and Drug Addiction Services	\$8,907	0.47%	\$55,982	10.77%	\$47,075	10.30%	\$18,330	0.70%	\$3,973	0.56%	-\$14,357	-0.14%
Department of Commerce	\$750,577	5.22%	\$1,038,654	9.02%	\$288,077	3.80%	\$421,950	2.90%	\$206,296	1.92%	-\$215,654	-0.98%
Department of Development	\$86,434	0.78%	\$525,073	3.18%	\$438,639	2.40%	\$216,514	1.96%	\$54,323	0.33%	-\$162,191	-1.63%
Department of Health	\$906,854	1.13%	\$1,816,236	4.04%	\$909,382	2.91%	\$813,423	1.02%	\$695,634	1.58%	-\$117,789	0.56%
Department of Insurance	\$457,224	11.76%	\$269,298	8.74%	-\$187,926	-3.02%	\$243,494	5.78%	\$101,238	3.34%	-\$142,256	-2.44%
Department of Job and Family Services	\$2,689,689	1.38%	\$2,837,991	1.60%	\$148,302	0.22%	\$3,127,819	1.59%	\$2,642,863	1.50%	-\$484,956	-0.09%
Department of Mental Health	\$381,031	1.05%	\$11,006,882	8.00%	\$10,625,851	6.95%	\$1,618,314	4.09%	\$2,028,142	1.51%	\$409,828	-2.58%
Department of Developmental Disabilities	\$1,096,926	6.38%	\$1,239,105	7.16%	\$172,179	0.78%	\$866,329	2.16%	\$2,119,475	10.51%	\$1,253,146	8.35%
Department of Natural Resources*	\$302,660	0.84%	\$1,120,588	3.70%	\$817,928	2.86%	\$5,260,874	9.29%	\$3,351,210	6.04%	-\$1,909,664	-3.25%
Department of Public Safety	\$1,363,612	1.83%	\$1,515,001	2.71%	\$151,389	0.88%	\$5,440,314	7.13%	\$9,800,511	17.29%	\$4,360,197	10.16%
Department of Rehabilitation and Correction	\$2,216,770	1.36%	\$1,743,416	0.97%	-\$473,354	-0.39%	\$6,199,647	3.28%	\$5,822,047	2.66%	-\$377,600	-0.62%
Department of Taxation	\$457,077	2.92%	\$2,208,248	16.47%	\$1,751,171	13.55%	\$986,014	6.37%	\$630,347	4.71%	-\$355,667	-1.66%
Department of Transportation	\$6,797,306	5.28%	\$6,626,988	10.63%	-\$29,662	5.35%	\$23,631,028	1.20%	\$101,690,900	4.90%	\$78,059,872	3.70%
Department of Veteran's Service	\$48,655	0.72%	\$67,330	1.05%	\$18,675	0.33%	\$35,562	0.52%	\$97,371	1.27%	\$61,809	0.75%
Department of Youth Services	\$483,397	2.10%	\$367,395	1.84%	-\$116,002	-0.26%	\$1,199,745	4.79%	\$118,058	0.39%	-\$1,081,687	-4.40%
Environmental Protection Agency	\$982,241	3.59%	\$721,142	3.03%	-\$261,099	-0.56%	\$332,388	1.22%	\$165,804	0.71%	-\$166,584	-0.51%
Lottery Commission	\$5,158,134	9.45%	\$5,462,882	7.25%	\$304,748	-2.20%	\$85,143	0.17%	\$200,237	0.29%	\$115,094	0.12%
Office of Budget and Management	\$390,296	16.11%	\$243,181	8.37%	-\$147,115	-7.74%	\$75,115	3.33%	\$359,320	9.10%	\$284,205	5.77%
Cabinet TTls	\$25,688,906	2.52%	\$42,444,109	4.31%	\$16,755,203	1.79%	\$53,272,370	1.80%	\$133,808,817	4.35%	\$80,536,447	2.55%
Universities*												
Akron	\$1,239,630	4.54%	\$3,965,681	7.42%	\$2,726,051	2.88%	\$441,475	1.62%	\$5,053,930	10.22%	\$4,612,455	8.60%
Bowling Green	\$1,050,623	7.43%	\$1,107,229	3.85%	\$56,606	-3.78%	\$4,117,931	17.99%	\$1,392,888	3.45%	-\$2,725,043	-14.54%
Central State	\$1,177,084	15.41%	\$1,017,000	15.00%	-\$160,084	-0.41%			\$86,395	1.50%	\$86,395	1.50%
Cincinnati	\$5,234,336	8.12%	\$8,232,125	17.02%	\$2,997,789	8.90%	\$1,971,306	3.06%	\$1,891,651	4.00%	-\$79,655	0.94%
Miami	\$387,000	6.60%	\$1,631,633	4.87%	\$1,244,633	-3.73%	\$28,275	1.41%	\$1,562,853	3.28%	\$1,564,578	1.87%

CHART 1

	MBE						EDGE					
	FY2008		FY2009		Difference		FY2008		FY2009		Difference	
	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%
Northeastern Ohio University of Medicine	\$230,000	8.64%	\$220,109	5.07%	-\$9,891	-3.57%	\$259,183	5.75%	\$0	0.00%	-\$259,183	-5.75%
Ohio State	\$27,127,547	7.40%	\$26,159,842	8.44%	-\$967,705	-1.04%	\$6,124,281	6.35%	\$11,073,739	3.01%	\$4,949,458	-3.34%
Ohio University	\$4,234,515	7.00%	\$3,444,960	6.32%	-\$789,555	-0.68%	\$32,848,486	8.96%	\$4,827,604	5.39%	-\$28,020,882	-3.57%
Shawnee State	\$101,917	1.30%	\$946,709	11.94%	\$844,792	10.64%	\$89,849	1.11%	\$413,407	2.58%	\$323,558	1.47%
Toledo	\$577,862	36.14%	\$693,648	5.74%	\$115,786	-30.40%	\$54,980	3.32%	\$139,083	5.00%	\$84,103	1.68%
Universities TTL	\$41,360,514	6.57%	\$47,418,936	7.75%	\$6,058,422	1.18%	\$45,935,766	7.93%	\$26,471,550	3.84%	-\$19,464,216	-4.09%
					\$0	0.00%						
Non-Cabinet Level												
Accountancy Board of Ohio	\$0	0.00%	\$17,480	70.57%	\$17,480	70.57%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Athletic Commission	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$1,995	13.79%	\$571	12.30%	-\$1,424	-1.49%
Barber Board	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$2,341	10.77%	\$0	0.00%	-\$2,341	-10.77%
Board of Career Colleges and School Board	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Board of Cosmetology	\$12,096	15.31%	\$56,263	27.24%	\$44,167	11.93%	\$29,214	6.26%	\$12,069	7.73%	-\$17,145	-1.47%
Board of Dietetics	\$0	0.00%	\$972	11.63%	\$972	11.63%	\$0	0.00%	\$978	13.24%	\$978	13.24%
Board of Embalmers and Funeral Directors	\$9,637	31.73%	\$22,888	50.81%	\$13,251	18.88%	\$0	0.00%	\$1,956	8.76%	\$1,956	8.76%
Board of Engineers & Surveyors	\$12,703	10.71%	\$4,341	6.15%	-\$8,362	-4.56%	\$11	0.00%	\$6,059	9.14%	\$6,048	9.14%
Board of Motor Vehicle Collision Repair Registration	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Board of Nursing	\$1,307	0.44%	\$652	0.37%	-\$655	-0.07%	\$347	0.12%	\$11,358	6.37%	\$11,011	6.25%
Board of Optometry	\$785	14.81%	\$972	26.90%	\$187	12.09%	\$295	6.54%	\$1,099	41.60%	\$804	35.06%
Board of Orthotics, Prosthetics, & Pedorthics	\$0	0.00%	\$500	6.80%	\$500	6.80%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Board of Pharmacy	\$918	0.25%	\$106,650	32.67%	\$105,732	32.42%	\$3,942	1.12%	\$41,348	12.66%	\$37,406	11.54%
Board of Psychology	\$70	0.45%	\$32,089	59.79%	\$32,019	59.34%	\$893	5.83%	\$1,529	6.86%	\$636	1.03%
Board of Sanitarian Registration	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Board of Speech-Language Pathology and Audiology	\$9,374	31.22%	\$28,337	81.41%	\$18,963	50.19%	\$65	0.31%	\$0	0.00%	-\$65	-0.31%
Board of Tax Appeals	\$5,856	4.80%	\$7,375	10.51%	\$1,519	5.71%	\$0		\$2,958	4.68%	\$2,958	4.68%
Chemical Dependency Professionals Board	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$872	5.40%	\$872	5.40%
Chiropractic Board	\$3,413	17.47%	\$348	1.83%	-\$3,065	-15.64%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Civil Rights Commission	\$42,300	6.24%	\$11,493	4.80%	-\$30,807	-1.64%	\$31,783	5.00%	\$15,797	6.60%	-\$15,986	-1.60%
Commission on Dispute Resolution and Conflict Management	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$276	1.51%	\$276	1.51%
Commission on Hispanic-Latino Affairs	\$525	0.57%	\$0	0.00%	-\$525	-0.57%	\$2,983	3.24%	\$2,081	4.93%	-\$902	-1.69%
Commission on Minority Health	\$1,350	11.02%	\$6,330	39.54%	\$4,980	28.52%	\$0	0.00%	\$3,864	39.11%	\$3,864	39.11%

CHART 2

	MBE						EDGE					
	FY2008		FY2009		Difference		FY2008		FY2009		Difference	
	Expenditures	%										
Counselor, Social Worker and Marriage and Family Therapist Board	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$288	0.41%	\$371	0.96%	\$83	0.55%
Dental Board	\$24,891	20.11%	\$35,425	34.04%	\$10,534	13.93%	\$215	0.22%	\$351	0.50%	\$136	0.28%
Department of Education	\$743,768	0.13%	\$1,432,028	1.78%	\$688,260	1.65%	\$486,260	0.90%	\$22,766	0.03%	-\$463,474	-0.87%
Elections Commission	\$0	0.00%	\$21,962	39.52%	\$21,962	39.52%	\$0	0.00%	\$459	0.83%	\$459	0.83%
Employment Relations Board	\$56,898	32.50%	\$31,260	35.72%	-\$25,638	-3.22%	\$20,358	17.23%	\$1,037	1.84%	-\$19,321	-15.39%
Environmental Review Appeals Commission	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Ethics Commission	\$480	0.44%	\$1,030	1.85%	\$540	1.21%	\$4,850	42.87%	\$22,985	36.84%	\$18,135	-6.03%
Expositions Commission	\$280	0.01%	\$3,842	0.07%	\$3,562	0.06%	\$45,790	0.75%	\$36,807	0.43%	-\$8,983	-0.32%
Industrial Commission of Ohio	\$120,509	2.18%	\$119,546	2.86%	-\$963	0.70%	\$142,839	2.57%	\$504,363	12.32%	\$361,544	9.75%
Lake Erie Commission	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Legal Rights Service	\$22,774	9.97%	\$18,360	10.55%	-\$4,414	0.58%	\$0	0.00%	\$12,452	7.98%	\$12,452	7.98%
Library of Ohio	\$12,473	0.42%	\$172,800	12.81%	\$160,327	12.39%	\$5,500	0.19%	\$8,467	0.63%	\$2,967	0.44%
Liquor Control Commission	\$0	0.00%	\$4,544	12.09%	\$4,544	12.09%	\$0	0.00%	\$2,257	6.62%	\$2,257	6.62%
Manufactured Homes Commission	\$0	0.00%	\$5,971	48.81%	\$5,971	48.81%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Medical Board of Ohio	\$18,116	3.56%	\$53,529	8.94%	\$35,413	5.38%	\$46,054	9.37%	\$31,610	5.66%	-\$14,444	-3.71%
Medical Transportation Board	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Occupational Therapy, Physical Therapy and Athletic Trainers Board	\$0	0.00%	\$8,025	10.59%	\$8,025	10.59%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Office of Consumers' Counsel	\$104,025	12.24%	\$149,863	12.19%	\$45,838	-0.05%	\$4,765	0.84%	\$106,838	9.64%	\$102,073	9.00%
Office of the Inspector General	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$23,179	10.50%	\$19,452	7.09%	-\$3,727	-3.41%
Office of the Ohio Public Defender Commission	\$28,231	1.24%	\$81,105	3.38%	\$52,874	2.14%	\$380	0.02%	\$63,873	2.75%	\$63,493	2.73%
Ohio Architects & Landscape Examiners Board	\$1,146	4.47%	\$0	0.00%	-\$1,146	-4.47%	\$7,203	29.38%	\$0	0.00%	-\$7,203	-29.38%
Optical Dispensers Board	\$0	0.00%	\$2,268	15.22%	\$2,268	15.22%	\$0	0.00%	\$0	0.00%	\$0	0.00%
Personnel Board of Review	\$127	0.43%	\$0	0.00%	-\$127	-0.43%	\$0	0.00%	\$197	2.14%	\$197	2.14%
Public Utilities Commission of Ohio	\$514	0.02%	\$89,433	6.45%	\$88,919	6.43%	\$35,982	1.48%	\$29,539	2.20%	-\$6,443	0.72%
Racing Commission	\$0	0.00%	\$152	0.02%	\$152	0.02%	\$0	0.00%	\$122	0.01%	\$122	0.01%
Rehabilitation Services Commission	\$238,297	3.77%	\$455,879	13.68%	\$217,582	9.91%	\$215,933	3.55%	\$225,833	6.92%	\$9,900	3.37%
Respiratory Care Board	\$0	0.00%	\$450	0.96%	\$450	0.96%	\$0	0.00%	\$799	1.70%	\$799	1.70%
School Facilities Commission	\$4,856	0.37%	\$76,854	5.97%	\$71,998	5.60%	\$7,893,013	9.79%	\$7,836,671	8.48%	-\$56,342	-1.31%
School for the Blind	\$470	0.05%	\$3,083	0.50%	\$2,613	0.45%	\$8,179	0.73%	\$13,489	2.17%	\$5,310	1.44%
School for the Deaf	\$15,077	0.96%	\$5,031	0.56%	-\$10,046	-0.43%	\$4,239	0.28%	\$9,099	1.02%	\$4,860	0.74%

CHART 3

	MBE						EDGE					
	FY2008		FY2009		Difference		FY2008		FY2009		Difference	
	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%	Expenditures	%
Veterinary Medical Board	\$0	0.00%	\$1,532	10.96%	\$1,532	10.96%	\$320	1.74%	\$350	2.81%	\$30	1.07%
Non-Cabinet TTL	\$1,493,276	0.25%	\$3,070,662	2.88	\$1,577,386	287.75%	\$9,019,216	1.32%	\$9,053,042	4.56%	\$33,826	3.24%
Statewide Totals	\$67,049,420	3.06%	\$89,863,197	5.44%	\$22,813,777	2.38%	\$99,208,136	2.59%	\$160,280,489	4.10%	\$61,072,353	1.51%

* Only universities reporting expenditures to EOD for both FY2008 and FY2009 were compared. Universities not included in the totals: Cleveland State, Kent State, Wright State, and Youngstown State.

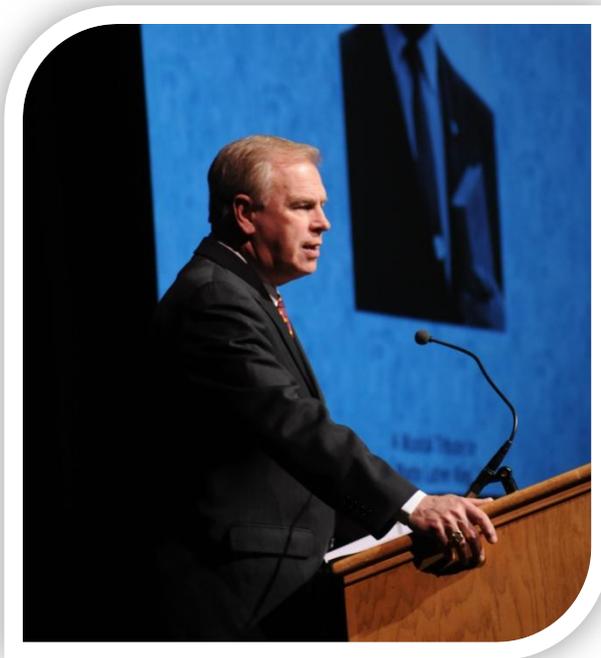
CHART 4

POLICY

Governor Ted Strickland's Executive Order 2008-13S was issued on June 25, 2008. This order reaffirmed the Governor's commitment to minority-owned, women-owned, socially and economically disadvantaged companies. This order reinforces accountability to state agencies for the utilization of minority-owned, women-owned, socially and economically disadvantaged companies in contracting opportunities. The executive order also encourages transparency and the need for a comprehensive review of agency operations and the utilization of Ohio's Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) participants. As part of Executive Order 2008-13S, the State EEO Coordinator is required to report the outcomes of each state agency's efforts to achieve the goals and to report these results to the Governor, President of the Senate, Minority Leader of the Senate, Speaker of the House of Representatives and Minority Leader of the House of Representatives, due Oct. 1st for the preceding fiscal year.

Nearly one hundred individual state agencies, boards and commissions and colleges and universities are required to actively participate in achieving the State of Ohio's equal opportunity goals in the area of purchasing and providing opportunities for socially and economically disadvantaged companies.

The Equal Opportunity Division (EOD) is responsible for coordinating training, assisting and monitoring each state agency's efforts to achieve the goals and objectives outlined in Ohio Revised Code (ORC) 123.152 et seq. and Executive Order 2008-13S.



To meet this requirement the Equal Opportunity Division developed a standardized measurement tool in the form of a scorecard that reflects each state agency's effort regardless of size or location. EOD used several data systems for state agencies to report their utilization. These data systems are the Ohio Administrative Knowledge System (OAKS), Contract Tracking System (CTS) which provide data for quarterly reports, and Business Management System (BMS). Together, these data systems are the vehicle for the inputting and collecting of contractual data and respective information as it pertains to the purchase of goods and services, professional services, informational technology services, architecture/engineering and construction contracts. These data systems produced the 2008 MBE/EDGE Scorecard. The colleges and universities report their

performance to EOD for posting to the scorecard.

After the 2008 inaugural scorecard released in January 2009, EOD addressed the deficiencies in the utilization of MBE/EDGE participants as well as any the problems with the composition of the report. First of all, the results of the scorecard were reviewed with each agency to ensure that the payments reflected in the report were accurate, in instances where there were discrepancies a correction was made if appropriate. Secondly, the eligible budget of each agency was reviewed to ensure that the correct baseline was established. Third, agencies were asked to review their internal processes to ensure the appropriate flagging of vendors as MBE/EDGE to ensure that the proper expenditures were reflected in the report. Finally, EOD worked to establish reporting and data collection standards for the 2009 report. EOD communicated the new standards via the agency EEO Officers. While the 2009 Scorecard corrects many of the compilation issues raised by the 2008 report, the scorecard compilation process will continue to be refined.



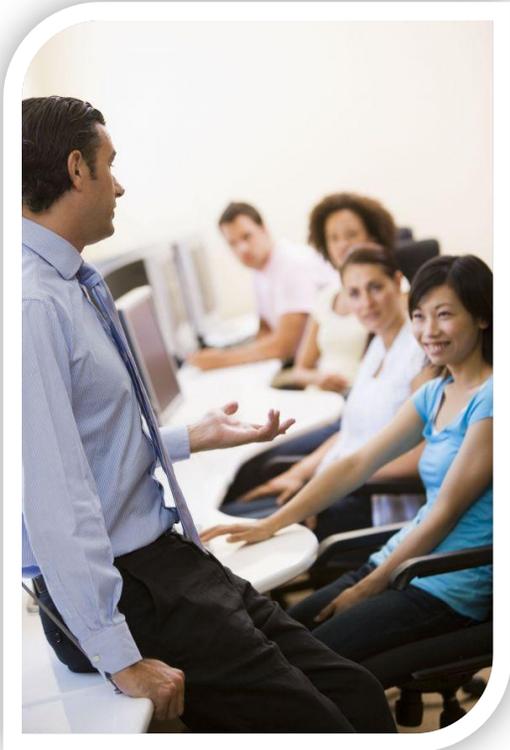
TRAINING

Executive Order 2008-13S requires that each state agency appoint an EEO Officer who will be responsible for monitoring compliance with Ohio law regarding MBE and EDGE Programs and for reporting compliance for their respective agencies to the Equal Opportunity Division. During 2009, EOD provided multiple training opportunities for EEO Officers. The training curriculum is designed to give each EEO Officer the necessary expertise to provide direction in meeting the objectives of Executive Order 2008-13S. The trainings included:

DATE	SUBJECT	OVERVIEW	HIGHLIGHTS
July 1, 2008	EEO Officers Training (EEO Responsibilities)	Training participants were introduced and exposed to the Agency EEO Officer's responsibilities under ORC 23.152 and Executive Order 2008-13S.	<ul style="list-style-type: none"> • MBE/EDGE Agency Inclusion Plan • Contract Tracking System (CTS) overview • EEO construction compliance requirements • EEO Procurement requirements • Scorecard review • Required EEO Officer trainings
Oct. 6, 2008	How to use Contract Tracking System (CTS) for monitoring and compliance	Participants are trained on how to access input, monitor, and change data submitted to EOD via the CTS system.	<ul style="list-style-type: none"> • Contract Tracking System (CTS) • How to monitor EDGE subcontract payments • How to input, monitor and change inputted data
Dec. 8, 2008	Understanding/Implementing the EDGE Waiver Process	Training participants are introduced to the EDGE waiver process and its requirements for enacting.	<ul style="list-style-type: none"> • The seven requirements to demonstrate good faith effort • What is reasonable means • What is adequate information • What are contractor negotiations • What is acceptable for a contractor rejection • How to recruit EDGE companies
Mar. 16, 2009	Understanding Monthly Reports and How to Effectively Utilize	Training participants are trained on how to read, analyze and monitor the monthly MBE/EDGE purchasing reports.	<ul style="list-style-type: none"> • Understanding how the different parts of the MBE/EDGE reports work • How to evaluate the agency's AIP success in relationship to actual reporting • How to use the monthly reports to keep all agency personnel informed as to the agency's goal accomplishments

DATE	SUBJECT	OVERVIEW	HIGHLIGHTS
Apr.2, 2009	How to Properly Flag MBE/EDGE Purchases in OAKS & More	Participants are trained on how to identify MBE/EDGE purchases in OAKS.	<ul style="list-style-type: none"> • How to receive credit for MBE/EDGE purchases in OAKS • OAKS demonstration • Exclusion List discussion
Apr. 9, 2009	Meeting the MBE set-aside mandate and EDGE goals	Participants are trained on how to have a successful MBE/EDGE program. Participants are provided with a complete demonstration of how the flagging system operates for identifying MBE/EDGE purchases in OAKS.	<ul style="list-style-type: none"> • How to issue proper account procedures in OAKS • How to make corrections in OAKS • How to effectively monitor the AIP • Understanding Quarterly Reports and how to effectively utilize • Understanding and using the Scorecard for success • How to receive credit for MBE/EDGE purchases • What is set aside purchase
May 12, 2009	How to develop and implement meaningful MBE/EDGE Outreach Programs	Participants are trained on how to develop and implement MBE/EDGE outreach from an agency perspective.	<ul style="list-style-type: none"> • How to develop an agency outreach program • How to conduct a reverse trade fair • Introduction to the Agency Outreach Program book • How to develop a plan for outreach • How to use the Six Step Process • How to develop a mission statement
June 15, 2009	How to Get Buy-in from Users of MBE/EDGE Services and Locating Vendors	Training participants are trained on how to locate MBE/EDGE vendors and how to get all agency personnel involved in the AIP.	<ul style="list-style-type: none"> • How to develop systems that ensures expenditure are voucher • How to training individuals that purchase to look for MBEs/EDGEs

DATE	SUBJECT	OVERVIEW	HIGHLIGHTS
June 25, 2009	Optimizing EOD Resources	Participants are trained on how to access EOD resources and the tools available to effectively utilize EOD resources.	<ul style="list-style-type: none"> • How to use the EOD search database to locate MBE/EDGE vendors • How to request additional agency trainings • How to use EOD as a locater service • How to have EOD assist in identifying MBE/EDGE companies for future contracting opportunities • How to locate MBE/EDGE vendors quickly



GUIDANCE

In addition to training, EOD also issued the MBE/EDGE Guidance Manual to facilitate the creation of an Agency Inclusion Plan (AIP) for each state entity. The AIP is a comprehensive plan developed by each state agency that includes the identification of the agency's eligible budget, a procurement projection plan, proposed expenditures to meet the 15 percent MBE set aside and 5 percent EDGE goals and any agency MBE/EDGE outreach efforts. Projection plans, a critical part of the AIP, are instruments by which agencies project their available spending with MBE/EDGE vendors for the upcoming fiscal year's purchases. They provide a roadmap that state agencies are able to follow throughout the fiscal year to ensure meeting the goals and also assist EOD in monitoring the agencies' progress.

Moreover, MBE and EDGE companies utilize these projection plans in determining marketing contracting opportunities with state agencies. State agencies are required to annually set aside 15 percent of all eligible goods and services for competition among certified MBEs. Further, each agency is required to make a good faith effort to utilize certified EDGE vendors in order to meet the 5 percent goal on all eligible expenditures. EDGE eligible expenditures include goods and services; professional services; information technology; construction; and architecture and engineering. Each AIP is posted on the EOD Web site for view by contractors seeking opportunities as well as other state agency personnel and leadership. EOD provided the following training opportunities in order to meet this objective:

DATE	SUBJECT	OVERVIEW	HIGHLIGHTS
Apr. 9, 2009	How to develop and complete an effective MBE/EDGE Agency Inclusion Plan (AIP)	Participants were trained on how to develop the framework for a successful implementation and rollout of an agency AIP.	<ul style="list-style-type: none"> • How to get the agency to commit on all levels to the MBE/EDGE program • How to properly identify MBE/EDGE expenditure categories • How to identify and overcome issues and challenges to the AIP • How to monitor the AIP for success
June 4, 2009	Determining the Eligible Budget	Meet with agency procurement officers to determine the amount of dollars available for procurement with MBE and EDGE participants.	<ul style="list-style-type: none"> • Payments to governmental entities or governmental agents. • Payments made because of negotiated settlements and required by the court system or the federal government • Payments made to the following regulated utilities: railroads, telephones, electric and gas.

DATE	SUBJECT	OVERVIEW	HIGHLIGHTS
June 4, 2009 <i>(continued)</i>	Determining the Eligible Budget	Meet with agency procurement officers to determine the amount of dollars available for procurement with MBE and EDGE participants.	<ul style="list-style-type: none"> • Payments that fall outside the realm of a purchase as defined by the set aside law. Those purchases that are not for the following: equipment, materials, supplies, services. • Payments made because of prompt pay penalties. • Right-of-way payments made to owner for the purchase of land and/or property. • Sole Source
June 4, 2009	Determining the Eligible Budget	Meet with college and university procurement officers to determine the amount of dollars available for procurement with MBE and EDGE participants.	<ul style="list-style-type: none"> • Payments and budget sources that fall outside the realm of a purchase as defined by the set aside law.

OHIO MINORITY BUSINESS ADVISORY COUNCIL

On April 8, 2009, Governor Ted Strickland signed Executive Order 2009-5S creating the Ohio Minority Business Advisory Council. Comprised of forty members, the role of the Minority Business Council is as follows:

- A. Advise and assist the Directors of the Ohio Department of Development (ODOD) and the Ohio Department of Administrative Services (DAS) in carrying out each department's respective responsibilities in the areas of economic development, employment, procurement (including initiatives outlined in Executive Orders 2008-12S and 2008-13S), training and other matters affecting the economic vitality of the minority business community;
- B. Provide advice, insight and expertise to the State in the diversification and opening of its markets, as well as the identification of business opportunities for the minority business community;
- C. Provide guidance and feedback about policies and legislation that would favorably impact the growth and development of minority business enterprises and about practices that would increase the number of minorities starting businesses and further contributing to the growth of Ohio's economy;
- D. Keep ODOD and DAS abreast of significant issues and trends in minority business growth, development or ownership;

- E. Submit a bi-annual report to the Directors of ODOD and DAS that outlines concerns, issues and challenges regarding minority business development and growth and identifies potential initiatives to respond to those issues and challenges.



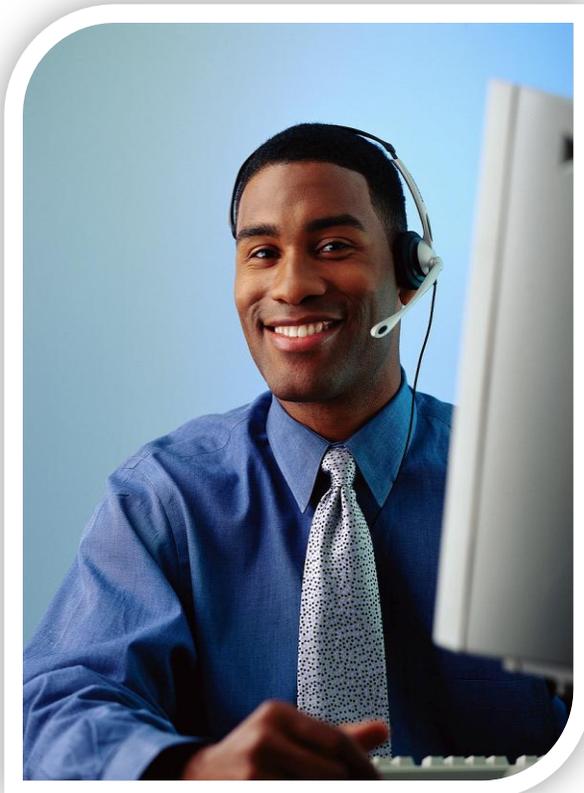
MBE/EDGE CERTIFICATION

The EDGE Program is a State of Ohio small business development program for economically and socially disadvantaged business enterprises. The MBE Program assists minority businesses in obtaining state contracts through a set-aside procurement program for goods and services. The MBE/EDGE Unit administers the MBE/EDGE certification programs. This unit processes applications from Ohio business who meet the eligibility requirements for participation in the State of Ohio minority business and/or socially and economically disadvantaged business program. These programs are governed by the Ohio Revised Code and the Ohio Administrative Code.

Recognizing the relationship between increased utilization and available MBEs/EDGEs, EOD worked aggressively in FY 2009 to attract more MBE/EDGE applicants. EOD currently has certified 1,089 MBE applications and 1,840 EDGE applications.

To increase MBE/EDGE certification, EOD instituted a number of changes including:

1. Streamlined MBE and EDGE recertification applications into a Uniformed Recertification Application;
2. Reduced MBE/EDGE application by over 10 pages of required information;
3. Reduced unnecessary on-site visits of MBE/EDGE applicants;
4. Utilized Department of Developments network of Minority Contractors and Business Assistance Program (MCBAP) to process applications and conduct local on sites when necessary;
5. Achieved a turnaround time of 35 days for certification (Please note: with the streamlining of the application in the second half of the fiscal year, certification turnaround time reduced to 14 days average);
6. Extended the certification period to two years.



OUTREACH

Outreach is a priceless, intangible resource for minority business enterprises. By continually marketing the State of Ohio as a viable business partner, vigorously campaigning for equal access to opportunities for MBEs/EDGEs and by providing business education, management and technical assistance programs, EOD will increase the availability of MBE/EDGE participants. In an effort to address universal barriers that adversely impact the minority business community, in FY 2010 EOD will hire an Outreach Coordinator to coordinate the following services:

- The development of outreach plan which would include a marketing/branding campaign, participation in industry events (trade fairs, training opportunities, networking opportunities), and the creation of a media presence.
- Develop and implement a targeted recruitment program aimed at presenting potential opportunities within state government to the MBE/EDGE business community.
- Promote the development of ongoing relationships between State Agencies and MBE/EDGE participants improve exposure and build confidence between both parties.
- Encourage the use of state resource centers (i.e., MCBAP, SBCD, PTAC, etc.). These centers can serve as a tool to assist MBE/EDGE participants prepare bids, and receive information about upcoming projects.
- Assist in the development of a vehicle for accurate and timely reporting the results of state inclusion efforts.
- Develop and nurture a feeling of good will with the MBE/EDGE community and the state of Ohio.
- Alignment with other available state resources to optimize resources which may include collocation with the enterprise.

In FY 2009, EOD did not have staff designated with overarching outreach functions, those duties were accomplished by the entire MBE/EDGE Unit and EOD leadership. Much of the outreach was conducted in partnership with industry peers. Those partnerships allowed the MBE/EDGE Unit to optimize limited resources and reach a broad audience. In 2009, EOD conducted over 50 outreach events across the state, supporting functions with attendance of over 1700. Partners included:

- Akron Urban League
- Black Pages
- Cincinnati MCBAP
- City of Cleveland
- Cleveland MCBAP
- Cleveland NAACP
- Columbus Urban League
- Dayton MCBAP
- Dayton Urban League
- Lima Chamber of Commerce
- Ohio Department of Development
- Portsmouth MBCAP
- Southern Ohio Procurement Outreach Center
- Stark County Minority Business Coalition
- Stark Metropolitan Housing Authority
- University of Toledo
- Toledo MCBAP
- Youngstown MCBAP

STATE REVERSE TRADE FAIR

The Ohio Department of Administrative Services' Equal Opportunity Division (EOD) is hosting the Second Annual "Reverse Trade Fair" on November 17, 2009 at the Rhodes Center on the Ohio State Fairgrounds. The 2008 Reverse Trade Fair had over 600 visitors throughout the day. Over 90 percent of all state agencies, including colleges and universities, participated.

Vendors will have the opportunity to network with state agencies and secure information about future contracts and



services. This outreach program was designed to connect agencies with MBE and EDGE vendors and ultimately assist agencies in meeting their program goals. Procurement officers from all agencies are encouraged to participate in this outreach effort. Through each agency's participation, minority, women-owned and socially and economically disadvantaged businesses will have the opportunity for business success.

There will be no cost for a booth/table and the event will run from 9 a.m. to 1 p.m.

MONITORING/REPORTING

YEAR END REPORTING

EOD provides each agency thirty days to review the draft annual MBE/EDGE scorecard prior to its release. This affords each agency the opportunity to make corrections or challenge any the compilations before the scorecard is distributed.

Although the information is available monthly via OAKS, in FY 2010, EOD will provide an overview of agency utilization and participation by quarter. This data will be gleaned through quarterly reports and will show the progression or utilization trends for each agency from a quarterly perspective.

QUARTERLY REPORTS

This quarterly overview will include:

- number of MBE vendors and procurement categories used;
- number of EDGE vendors and procurement categories used;
- expenditure reports submitted in accordance with ORC 125.081;
- number of EDGE companies utilized;
- number of MBE companies utilized.

EDGE WAIVERS

A waiver of EDGE goals can be granted by an agency when the contractor has demonstrated good faith in meeting the EDGE construction subcontracting requirements. Executive Order 2008-13S gives specific guidance on the issuance of EDGE waivers and instructs EOD to report on the number of EDGE waivers granted.

The purpose of the EDGE waiver analysis is to provide a comprehensive review of the total number of waivers granted by each agency; the total number issued enterprise-wide, as well the total dollar value of those requested; the percentage of waivers granted; and whether or not they were issued within compliance requirements.

This will also capture the total percentage of EDGE waivers granted and will identify whether or not the waivers were issued within compliance requirements. An analysis will also be done on lost opportunities for EDGE vendors.

In FY 2009, EOD provided training on the agency waiver review process; however the process was not reported to EOD. In FY 2010 EOD will implement an EDGE waiver review process consistent with the mandates of Executive Order 2008-13S.

COMPLAINTS

The Equal Opportunity Division is responsible for the coordination of the mediation of complaints for the MBE/EDGE programs as it relates to agency contracting and procedures. This section will outline “complaints to vendors” submitted by state agencies and the resolution of said complaints. This section will include a comprehensive review of the total number of complaints lodged against state agencies by MBE and EDGE vendors and analyze the percentage of complaints resolved. The complaints that EOD investigates and reviews include EDGE vendors not receiving payment, prime contractors who self-perform and agencies issuing waivers without correct procedures.

OBSTACLES AND STRATEGIES

During FY 2009, staff from the Ohio Department of Administrative Services informally analyzed informal complaints and concerns from MBE and EDGE vendors regarding their experiences in doing business with the state. Through complaints received and concerns expressed, the following is a summary of perceived obstacles by the MBE and EDGE vendor community:

Obstacles related to Goods and Services: 1) lack of ability to meet bonding requirements; 2) narrow bid specifications; 3) inadequate communication between parties; 4) agency’s reluctance to utilize MBEs/EDGEs; 5) insufficient use of set asides; and 6) reluctance of MBEs/EDGEs to become certified.

In the area of construction, EDGE vendors have reported the following problems: 1) lack of participation on large state contracts; 2) slow payment to EDGE subcontractor by non-EDGE prime contractors; 3) lack of ability to meet bonding requirements; and 4) financing.



EOD is developing a formal survey tool that MBE/EDGE vendors can use to express concerns as well as share success stories. This instrument will allow us to more effectively identify challenges and identify strategies to address them.

FY 2009 MBE/EDGE SCORECARD

The Equal Opportunity Division has developed a standardized measurement tool in the form of a scorecard that reflects each state agency's utilization of MBEs/EDGEs regardless of size or location. The FY 2009 scorecard captures state agencies' utilization and progress in the participation and implementation in the MBE and EDGE programs. The scorecard provides an analysis of the data collected in the scorecard and narrative explains agencies' efforts to achieve their MBE and EDGE goals.

MBE/EDGE SCORECARD DETAILS

State agencies/departments by three categories

- Cabinet Agencies
- Colleges and Universities
- Non-Cabinet Agencies

Eligible Budget*

The eligible budget is comprised of the amount of dollars available for procurement with MBE and EDGE companies. This budget excludes purchases that meet the following criteria: 1) Payment to governmental entities or governmental agents; 2) Payments made because of negotiated settlements and required by the court system or the federal government; 3) Payments made to the following regulated utilities: railroads, telephone, electric and/or gas; 4) Payments that fall outside the realm of a purchase as defined by the set aside law, those purchases that are not for the following: equipment, materials, supplies, and/or services; Payments made because of prompt pay penalties; 6) Right-of-Way payments made to owner for the purchase of land and/or property; and/or 7) Sole source.

Eligible Expenditures

This amount includes all goods & services expenditures that can be bid competitively and **excludes** expenditures that cannot be competitively bid (i.e., payroll, utilities, interagency, etc.), that are sole source, and/or have been requested by the agency to exclude because the expenditure is exclusive and specific to the particular agency.

Set Aside Expenditures

Actual good & services expenditures made to certified MBEs, through set aside bidding, and appropriately flagged on OAKS as a set aside expenditure.

- * Colleges and universities self-report and therefore their eligible budgets are developed independently. They are working with EOD to develop applicable standards.

Set Aside Percentage

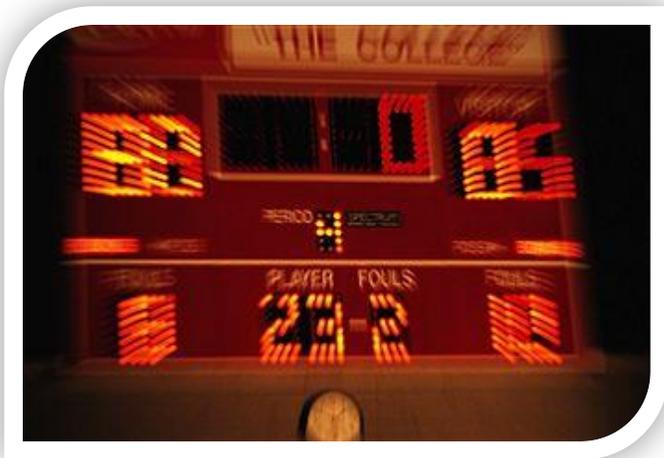
The percentage is calculated based upon actual set aside dollars compared with eligible expenditure dollars.

Participation Expenditure

This column identifies purchases with certified MBEs that were not bid as set aside nor flagged as set aside.

EDGE Eligible Expenditures

This amount accounts for all expenditures that can be bid competitively (includes goods & services, professional services, information technology services, construction, and architecture & engineering services) and **excludes MBE set aside expenditures.**



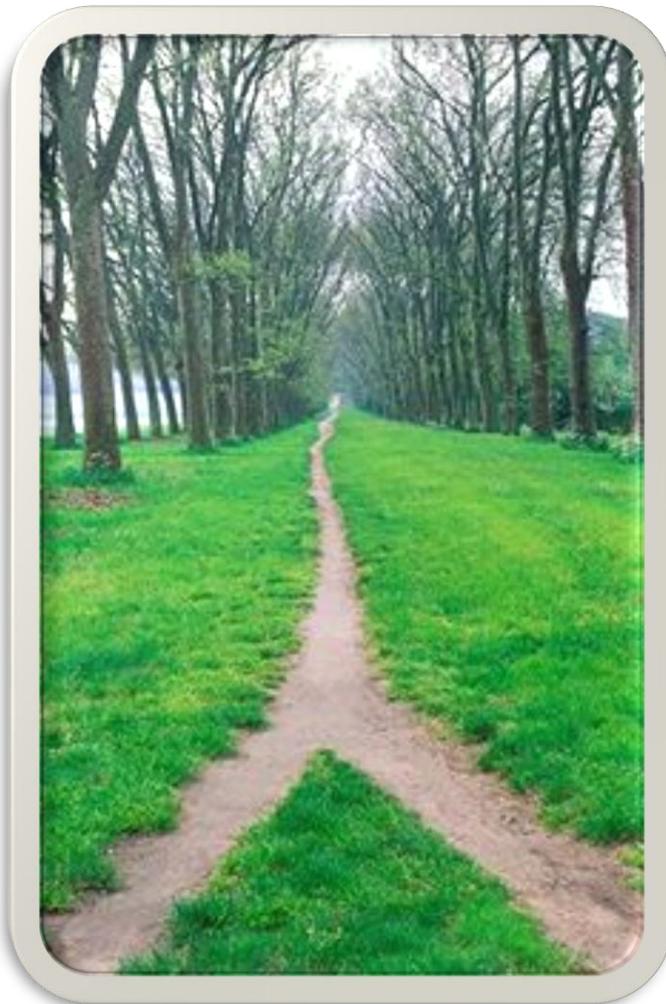
CONCLUSION

The Equal Opportunity Division's annual report can be utilized to inform elected officials, state agencies, MBE/EDGE vendors and the larger Ohio community of the progress of these important programs. The public reporting of utilization efforts, successes, challenges and goal attainment demonstrates the State of Ohio's commitment to the MBE and EDGE programs.

Further, the scorecard will educate state agencies as well as provide a snapshot of the State of Ohio's progress in providing opportunities and access all businesses. The analysis of the data collected will help focus recruitment efforts and identify the need for an increased number of vendors in specific trades as well as identify barriers that may adversely impact MBE/EDGE businesses ability to be successful.

The Equal Opportunity Division is committed to partnering with state agencies, colleges and universities, industry peers and MBE/EDGE vendors to assure programmatic success.

CONCLUSION



Executive Order 2008-13S Yearly Performance Scorecard
Fiscal Year FY 2009
(4th Quarter)

Fiscal Year - 2009 (4th Quarter - Cumulative)	State of Ohio MBE Program Results (Goal 15%)							State of Ohio EDGE Program Results (Goal 5%)							
	Eligible Exp.	Set Aside Exp.	Set Aside %	Participation Exp.	Participation Exp. %	MBE Total Exp.	Total Exp. %	Eligible Exp.	GS Exp.	PS Exp.	ITS Exp.	Const. Exp.*	AE Exp.	Total Exp.	Total Exp. %
	Column 1	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8	Column 9	Column 10	Column 11	Column 12	Column 13	Column 14	Column 15
Cabinet Agencies															
Adjutant General	\$6,716,273	\$18,932	0.28%	\$36,571	0.54%	\$55,503	0.83%	\$13,390,598	\$420,965	\$0	\$0	\$329,635	\$0	\$750,600	5.61%
Board of Regents	\$3,127,211	\$125,606	4.02%	\$23,634	0.76%	\$149,240	4.77%	\$7,400,212	\$23,818	\$0	\$1,068	\$0	\$0	\$24,886	0.34%
Bureau of Workers' Compensation	\$44,056,315	\$311,479	0.71%	\$221,842	0.50%	\$533,321	1.21%	\$43,887,098	\$51,879	\$0	\$0	\$0	\$0	\$51,879	0.12%
Department of Administrative Services	\$47,805,293	\$630,863	1.32%	\$1,905,868	3.99%	\$2,536,731	5.31%	\$47,174,430	\$1,001,387	\$0	\$1,187,087	\$979,718	\$0	\$3,168,192	6.72%
Department of Aging	\$1,380,150	\$9,542	0.69%	\$758	0.05%	\$10,300	0.75%	\$2,261,214	\$10,431	\$0	\$0	\$0	\$0	\$10,431	0.46%
Department of Agriculture	\$5,668,149	\$141,405	2.49%	\$7,722	0.14%	\$149,127	2.63%	\$13,057,317	\$8,553	\$0	\$0	\$457,157	\$0	\$465,710	3.57%
Department of Alcohol and Drug Addiction Services	\$519,651	\$3,273	0.63%	\$52,709	10.14%	\$55,982	10.77%	\$710,637	\$4,669	\$0	\$0	\$0	\$0	\$4,669	0.66%
Department of Commerce	\$11,508,673	\$790,337	6.87%	\$248,317	2.16%	\$1,038,654	9.02%	\$10,718,336	\$105,320	\$43,316	\$7,323	\$50,307	\$0	\$206,266	1.92%
Department of Development	\$16,531,236	\$96,246	0.58%	\$428,827	2.59%	\$525,073	3.18%	\$16,434,989	\$54,323	\$0	\$0	\$0	\$0	\$54,323	0.33%
Department of Health	\$44,970,089	\$834,911	1.86%	\$981,325	2.18%	\$1,816,236	4.04%	\$44,135,178	\$410,158	\$0	\$285,476	\$0	\$0	\$695,634	1.58%
Department of Insurance	\$3,082,369	\$52,710	1.71%	\$216,588	7.03%	\$269,298	8.74%	\$3,030,298	\$84,084	\$0	\$0	\$17,154	\$0	\$101,238	3.34%
Department of Job and Family Services	\$177,651,495	\$1,275,672	0.72%	\$1,562,319	0.88%	\$2,837,991	1.60%	\$176,547,969	\$1,571,649	\$414	\$1,070,800	\$0	\$0	\$2,642,863	1.50%
Department of Mental Health	\$137,589,334	\$8,569,365	6.23%	\$2,437,517	1.77%	\$11,006,882	8.00%	\$134,232,782	\$1,765,097	\$19,345	\$942	\$242,758	\$0	\$2,028,142	1.51%
Department of Developmental Disabilities	\$17,304,893	\$726,196	4.20%	\$512,909	2.96%	\$1,239,105	7.16%	\$20,158,939	\$1,223,131	\$119,348	\$2,428	\$774,568	\$0	\$2,119,475	10.51%
Department of Natural Resources*	\$30,306,439	\$1,001,528	3.30%	\$119,058	0.39%	\$1,120,586	3.70%	\$55,457,615	\$2,008,596	\$0	\$22,000	\$1,320,614	\$0	\$3,351,210	6.04%
Department of Public Safety	\$55,982,784	\$412,343	0.74%	\$1,102,658	1.97%	\$1,515,001	2.71%	\$56,686,915	\$9,144,622	\$225	\$144,120	\$511,544	\$0	\$9,800,511	17.29%
Department of Rehabilitation and Correction	\$180,591,518	\$1,018,173	0.56%	\$725,243	0.40%	\$1,743,416	0.97%	\$218,738,908	\$4,869,245	\$24,659	\$0	\$928,143	\$0	\$5,822,047	2.66%
Department of Taxation	\$13,411,198	\$41,542	0.31%	\$2,166,706	16.16%	\$2,208,248	16.47%	\$13,369,656	\$235,754	\$0	\$394,593	0	\$0	\$630,347	4.71%
Department of Transportation	\$64,214,661	\$6,655,706	10.36%	\$171,282	0.27%	\$6,826,988	10.63%	\$2,076,374,451	\$10,726,658	\$0	\$14,315	\$90,949,927	\$0	\$101,690,900	4.90%
Department of Veteran's Service	\$6,401,304	\$25,738	0.40%	\$41,592	0.65%	\$67,330	1.05%	\$7,672,610	\$94,906	\$0	\$0	\$2,465	\$0	\$97,371	1.27%
Department of Youth Services	\$20,010,193	\$173,165	0.87%	\$194,230	0.97%	\$367,395	1.84%	\$30,573,109	\$44,749	\$0	\$18,000	\$55,309	\$0	\$118,058	0.39%
Environmental Protection Agency	\$23,811,672	\$303,448	1.27%	\$417,694	1.75%	\$721,142	3.03%	\$23,508,224	\$147,735	\$0	\$15,537	\$2,532	\$0	\$165,804	0.71%

Executive Order 2008-13S Yearly Performance Scorecard
Fiscal Year FY 2009
(4th Quarter)

Fiscal Year - 2009 (4th Quarter - Cumulative)	State of Ohio MBE Program Results (Goal 15%)							State of Ohio EDGE Program Results (Goal 5%)							
	Eligible Exp.	Set Aside Exp.	Set Aside %	Participation Exp.	Participation Exp. %	MBE Total Exp.	Total Exp. %	Eligible Exp.	GS Exp.	PS Exp.	ITS Exp.	Const. Exp.*	AE Exp.	Total Exp.	Total Exp. %
	Column 1	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8	Column 9	Column 10	Column 11	Column 12	Column 13	Column 14	Column 15
Lottery Commission	\$75,338,276	\$5,458,046	7.24%	\$4,836	0.01%	\$5,462,882	7.25%	\$69,880,230	\$200,237	\$0	\$0	\$0	\$0	\$200,237	0.29%
Office of Budget and Management	\$2,906,572	\$63,893	2.20%	\$179,288	6.17%	\$243,181	8.37%	\$3,950,382	\$152,044	\$0	\$0	\$207,276	\$0	\$359,320	9.10%
Cabinet Agencies Totals	\$984,169,475	\$28,721,187	2.92%	\$13,722,922	1.39%	\$42,444,109	4.31%	\$3,075,961,499	\$33,939,045	\$207,307	\$3,163,689	\$96,499,472	\$0	\$133,809,513	4.35%
College & Universities															
Akron	\$53,422,193	\$3,965,681	\$0	\$0	\$0	\$3,965,681	7.42%	\$49,456,512	\$5,053,930	\$0	\$0	\$0	\$0	\$5,053,930	10.22%
Bowling Green	\$30,318,911	\$1,107,229	\$0	\$0	\$0	\$1,107,229	3.65%	\$40,410,686	\$1,339,730	\$0	\$0	\$53,158	\$0	\$1,392,888	3.45%
Central State	\$6,778,000	\$1,017,000	0.00%	\$0	0.00%	\$1,017,000	15.00%	\$5,761,000	\$33,237	\$0	\$0	\$53,158	\$0	\$86,395	1.50%
Cincinnati	\$48,367,363	\$8,232,125	0.00%	\$0	0.00%	\$8,232,125	17.02%	\$47,285,377	\$1,591,908	\$0	\$0	\$299,743	\$0	\$1,891,651	4.00%
Cleveland State	\$11,645,396	\$402,552	0.00%	\$0	0.00%	\$402,552	3.46%	\$11,645,396	\$565,129	\$0	\$0	\$0	\$0	\$565,129	4.85%
Kent State	\$37,457,428	\$1,392,280	3.72%	\$0	0.00%	\$1,392,280	3.72%	\$72,600,000	\$5,112,777	\$0	\$0	\$0	\$0	\$5,112,777	7.04%
Miami	\$33,500,000	\$1,631,633	0.00%	\$0	0.00%	\$1,631,633	4.87%	\$48,500,000	\$1,417,856	\$0	\$0	\$174,997	\$0	\$1,592,853	3.28%
Northeastern Ohio University of Medicine	\$4,344,393	\$220,109	0.00%	\$0	0.00%	\$220,109	5.07%	\$6,146,860	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Ohio State	\$309,860,508	\$26,159,842	8.44%	\$0	0.00%	\$26,159,842	8.44%	\$367,358,500	\$2,289,721	\$0	\$0	\$8,784,018	\$0	\$11,073,739	3.01%
Ohio University	\$54,543,419	\$3,444,960	6.32%	\$0	0.00%	\$3,444,960	6.32%	\$89,596,185	\$4,827,604	\$0	\$0	\$0	\$0	\$4,827,604	5.39%
Shawnee State	\$7,931,792	\$946,709	11.94%	\$0	0.00%	\$946,709	11.94%	\$16,037,114	\$413,407	\$0	\$0	\$0	\$0	\$413,407	2.58%
Toledo E	\$12,094,823	\$693,648	5.74%	\$0	0.00%	\$693,648	5.74%	\$2,784,252	\$139,083	\$0	\$0	\$0	\$0	\$139,083	5.00%
Wright State	\$10,708,171	\$193,110	1.80%	\$0	0.00%	\$193,110	1.80%	\$16,969,668	\$1,206,264	\$0	\$0	\$0	\$0	\$1,206,264	7.11%
Youngstown	\$40,940,083	\$1,242,731	0.00%	\$0	0.00%	\$1,242,731	3.04%	\$40,940,083	\$10,988	\$0	\$0	\$0	\$0	\$10,988	0.03%
College & Universities Totals	\$661,912,480	\$50,649,609	7.65%	\$0	0.00%	\$50,649,609	7.65%	\$815,491,633	\$24,001,634	\$0	\$0	\$9,365,075	\$0	\$9,365,075	1.15%
Non-Cabinet Agencies															
Accountancy Board of Ohio	\$24,770	\$17,480	70.57%	\$0	0.00%	\$17,480	70.57%	\$7,289	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Athletic Commission	\$4,644	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$4,644	\$571	\$0	\$0	\$0	\$0	\$571	12.30%

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Fiscal Year - 2009 (4th Quarter - Cumulative)	State of Ohio MBE Program Results (Goal 15%)							State of Ohio EDGE Program Results (Goal 5%)							
	Eligible Exp.	Set Aside Exp.	Set Aside %	Participation Exp.	Participation Exp. %	MBE Total Exp.	Total Exp. %	Eligible Exp.	GS Exp.	PS Exp.	ITS Exp.	Const. Exp.*	AE Exp.	Total Exp.	Total Exp. %
	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8	Column 9	Column 10	Column 11	Column 12	Column 13	Column 14	Column 15	Column 16
Barber Board	\$14,409	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$14,409	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Career Colleges and School Board	\$139,619	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$139,619	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Cosmetology	\$206,523	\$50,368	24.39%	\$5,895	2.85%	\$56,263	27.24%	\$156,154	\$12,069	\$0	\$0	\$0	\$0	\$12,069	7.73%
Board of Dietetics	\$8,356	\$972	11.63%	\$0	0.00%	\$972	11.63%	\$7,384	\$978	\$0	\$0	\$0	\$0	\$978	13.24%
Board of Embalmers and Funeral Directors	\$45,224	\$22,888	50.61%	\$0	0.00%	\$22,888	50.61%	\$22,336	\$1,956	\$0	\$0	\$0	\$0	\$1,956	8.76%
Board of Engineers & Surveyors	\$70,607	\$4,341	6.15%	\$0	0.00%	\$4,341	6.15%	\$66,265	\$6,059	\$0	\$0	\$0	\$0	\$6,059	9.14%
Board of Motor Vehicle Collision Repair Registration	\$1,531	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$1,531	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Nursing	\$178,432	\$0	0.00%	\$652	0.37%	\$652	0.37%	\$178,432	\$11,358	\$0	\$0	\$0	\$0	\$11,358	6.37%
Board of Optometry	\$3,614	\$972	26.90%	\$0	0.00%	\$972	26.90%	\$2,642	\$1,099	\$0	\$0	\$0	\$0	\$1,099	41.60%
Board of Orthotics, Prosthetics, & Pedorthics	\$7,577	\$0	0.00%	\$500	6.60%	\$500	6.60%	\$7,577	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Pharmacy	\$326,478	\$0	0.00%	\$106,650	32.67%	\$106,650	32.67%	\$326,478	\$41,348	\$0	\$0	\$0	\$0	\$41,348	12.66%
Board of Psychology	\$53,667	\$31,369	\$1	\$720	1.34%	\$32,089	59.79%	\$22,297	\$1,529	\$0	\$0	\$0	\$0	\$1,529	6.86%
Board of Sanitarian Registration	\$2,238	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$2,238	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Speech-Language Pathology and Audiology	\$34,806	\$28,337	81.41%	\$0	0.00%	\$28,337	81.41% #	\$6,468	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Board of Tax Appeals	\$70,144	\$6,896	9.83%	\$479	0.68%	\$7,375	10.51%	\$63,248	\$2,958	\$0	\$0	\$0	\$0	\$2,958	4.68%
Chemical Dependency Professionals Board	\$16,143	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$16,143	\$872	\$0	\$0	\$0	\$0	\$872	5.40%
Chiropractic Board	\$18,973	\$0	0.00%	\$348	1.83%	\$348	1.83%	\$18,973	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Civil Rights Commission	\$249,599	\$10,136	4.06%	\$1,357	0.54%	\$11,493	4.60%	\$239,462	\$15,797	\$0	\$0	\$0	\$0	\$15,797	6.60%
Commission on Dispute Resolution and Conflict Management	\$18,280	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$18,280	\$276	\$0	\$0	\$0	\$0	\$276	1.51%
Commission on Hispanic-Latino Affairs	\$42,247	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$42,247	\$2,081	\$0	\$0	\$0	\$0	\$2,081	4.93%
Commission on Minority Health	\$16,010	\$6,130	38.29%	\$200	1.25%	\$6,330	39.54%	\$9,880	\$3,864	\$0	\$0	\$0	\$0	\$3,864	39.11%

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Fiscal Year - 2009 (4th Quarter - Cumulative)	State of Ohio MBE Program Results (Goal 15%)							State of Ohio EDGE Program Results (Goal 5%)							
	Eligible Exp.	Set Aside Exp.	Set Aside %	Participation Exp.	Participation Exp. %	MBE Total Exp.	Total Exp. %	Eligible Exp.	GS Exp.	PS Exp.	ITS Exp.	Const. Exp.*	AE Exp.	Total Exp.	Total Exp. %
	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8	Column 9	Column 10	Column 11	Column 12	Column 13	Column 14	Column 15	Column 16
Counselor, Social Worker and Marriage and Family Therapist Board	\$38,611	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$38,611	\$371	\$0	\$0	\$0	\$0	\$371	0.96%
Dental Board	\$104,061	\$34,309	32.97%	\$1,116	1.07%	\$35,425	34.04%	\$69,752	\$351	\$0	\$0	\$0	\$0	\$351	0.50%
Department of Education	\$80,290,394	\$438,865	0.55%	\$993,163	1.24%	\$1,432,028	1.78%	\$78,668,472	\$22,786	\$0	\$0	\$0	\$0	\$22,786	0.03%
Elections Commission	\$55,573	\$0	0.00%	\$21,962	39.52%	\$21,962	39.52%	\$55,573	\$459	\$0	\$0	\$0	\$0	\$459	0.83%
Employment Relations Board	\$87,509	\$31,260	35.72%	\$0	0.00%	\$31,260	35.72%	\$56,249	\$1,037	\$0	\$0	\$0	\$0	\$1,037	1.84%
Environmental Review Appeals Commission	\$10,152	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$10,152	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Ethics Commission	\$62,395	\$0	0.00%	\$1,030	1.65%	\$1,030	1.65%	\$62,395	\$22,985	\$0	\$0	\$0	\$0	\$22,985	36.84%
Expositions Commission	\$5,311,337	\$2,192	0.04%	\$1,650	0.03%	\$3,842	0.07%	\$8,589,438	\$36,807	\$0	\$0	\$0	\$0	\$36,807	0.43%
Industrial Commission of Ohio	\$4,172,642	\$79,648	1.91%	\$39,898	0.96%	\$119,546	2.86%	\$4,092,997	\$442,872	\$0	\$59,066	\$2,445	\$0	\$504,383	12.32%
Lake Erie Commission	\$8,031	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$8,031	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Legal Rights Service	\$174,037	\$18,085	10.39%	\$275	0.16%	\$18,360	10.55%	\$155,952	\$12,452	\$0	\$0	\$0	\$0	\$12,452	7.98%
Library of Ohio	\$1,348,719	\$0	0.00%	\$172,800	12.81%	\$172,800	12.81%	\$1,348,719	\$8,467	\$0	\$0	\$0	\$0	\$8,467	0.63%
Liquor Control Commission	\$37,599	\$3,515	9.35%	\$1,029	2.74%	\$4,544	12.09%	\$34,081	\$2,257	\$0	\$0	\$0	\$0	\$2,257	6.62%
Manufactured Homes Commission	\$12,233	\$5,971	48.81%	\$0	0.00%	\$5,971	48.81%	\$6,262	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Medical Board of Ohio	\$599,041	\$40,951	6.84%	\$12,578	2.10%	\$53,529	8.94%	\$558,090	\$31,610	\$0	\$0	\$0	\$0	\$31,610	5.66%
Medical Transportation Board	\$174,464	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$174,464	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Occupational Therapy, Physical Therapy and Athletic Trainers Board	\$75,749	\$8,025	10.59%	\$0	0.00%	\$8,025	10.59%	\$67,724	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Office of Consumers' Counsel	\$1,229,490	\$120,777	9.82%	\$29,086	2.37%	\$149,863	12.19%	\$1,108,713	\$106,838	\$0	\$0	\$0	\$0	\$106,838	9.64%
Office of the Inspector General	\$274,279	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$274,279	\$19,452	\$0	\$0	\$0	\$0	\$19,452	7.09%
Office of the Ohio Public Defender Commission	\$2,400,790	\$79,186	3.30%	\$1,919	0.08%	\$81,105	3.38%	\$2,321,604	\$22,791	\$0	\$41,082	\$0	\$0	\$63,873	2.75%
Ohio Architects & Landscape Examiners Board	\$3,976	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$3,976	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Optical Dispensers Board	\$14,899	\$243	1.63%	\$2,025	13.59%	\$2,268	15.22%	\$14,655	\$0	\$0	\$0	\$0	\$0	\$0	0.00%

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	Eligible Exp.	Set Aside Exp.	Set Aside %	Participation Exp.	Participation Exp. %	MBE Total Exp.	Total Exp. %	Eligible Exp.	GS Exp.	PS Exp.	ITS Exp.	Const. Exp.*	AE Exp.	Total Exp.	Total Exp. %
Column 1	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7	Column 8	Column 9	Column 10	Column 11	Column 12	Column 13	Column 14	Column 15	Column 16
Personnel Board of Review	\$9,194	\$0	0.00%	\$0	0.00%	\$0	0.00%	\$9,194	\$197	\$0	\$0	\$0	\$0	\$197	2.14%
Public Utilities Commission of Ohio	\$1,386,397	\$45,366	3.27%	\$44,067	3.18%	\$89,433	6.45%	\$1,341,030	\$29,464	\$0	\$0	\$75	\$0	\$29,539	2.20%
Racing Commission	\$859,354	\$0	0.00%	\$152	0.02%	\$152	0.02%	\$859,354	\$122	\$0	\$0	\$0	\$0	\$122	0.01%
Rehabilitation Services Commission	\$3,331,572	\$67,145	2.02%	\$388,734	11.67%	\$455,879	13.68%	\$3,264,769	\$192,701	\$0	\$16,532	\$16,600	\$0	\$225,833	6.92%
Respiratory Care Board	\$46,927	\$0	0.00%	\$450	0.96%	\$450	0.96%	\$46,927	\$799	\$0	\$0	\$0	\$0	\$799	1.70%
School Facilities Commission	\$1,286,284	\$4,254	0.33%	\$72,600	5.64%	\$76,854	5.97%	\$92,463,648	\$3,582	\$0	\$716,035	\$7,117,054	\$0	\$7,836,671	8.48%
School for the Blind	\$621,034	\$1,958	0.32%	\$1,125	0.18%	\$3,083	0.50%	\$622,305	\$13,489	\$0	\$0	\$0	\$0	\$13,489	2.17%
School for the Deaf	\$898,295	\$3,899	0.43%	\$1,132	0.13%	\$5,031	0.56%	\$894,395	\$9,099	\$0	\$0	\$0	\$0	\$9,099	1.02%
Veterinary Medical Board	\$13,974	\$1,532	10.96%	\$0	0.00%	\$1,532	10.96%	\$12,442	\$350	\$0	\$0	\$0	\$0	\$350	2.81%
Non-Cabinet Agencies	\$106,492,903	\$1,167,070	1.10%	\$1,903,592	1.79%	\$3,070,662	2.88%	\$198,608,249	\$1,084,153	\$0	\$832,715	\$7,136,174	\$0	\$9,053,042	4.56%
Statewide Totals	\$1,752,574,858	\$80,537,866	4.60%	\$15,626,514	0.89%	\$96,164,380	5.49%	\$4,090,061,381	\$59,024,832	\$207,307	\$3,996,404	\$113,000,721	\$0	\$152,227,630	3.72%
MBE Legend								EDGE Legend							
Achieved 8.99% or Less								Achieved 4.99% or Less			* Includes EDGE subcontractor payments reported by state agencies in CTS.				
Achieved 15% or More								Achieved 5% or More							